

Job description

Nu-Way Transportation is a Dedicated Service Logistics provider with Corporate offices located in Bloomington, IL. Nu-Way is looking for a career minded, upbeat, and positive person with a strong work ethic to join our Operations team. This employee will report directly to VP of Fleet & Operations

Responsibilities

- Ensure strong customer relationships.
- Contract Execution in accordance with agreement terms
- Directs, develops, and implements overall operations of the transportation network.
- Directs operational policies and procedures.
- Ensures safety and efficiency in all transportation activities.
- Provide input to strategic decision that affect the functional areas of responsibilities.
- Capable of resolving issue from operations and require coordination with other departments.
- Collaborate and Recommend improvements opportunities.
- Maximize profitability.
- Focus on KPI metrics
- Involved in the day-to-day operations and support of site managers.
- Lead Generation
- Current customer growth
- Customer renewals
- Resource of sales department as directed by Sales.

Requirements:

- Strong communication skill
- Strong Relationship skills
- Minimum of 5 years transportation and management experience.